December 21, 2015


To Whom It May Concern,

Please be advised that we support Bell Canada’s petition to vary Telecom Regulatory Policy CRTC 2015-32, “Review of the wholesale wireline services and associated policies” dated 22 July 2015. If the CRTC’s decision is allowed to stand, we believe telecom and associated network builders will reduce their infrastructure investments.

As a Burnaby, B.C. based leader in the design, manufacture and service of telecom powering solutions for the global telecom industry, our business is heavily dependent on the capital investment of the major communications carriers. Established in 1975, we employ over 400 Canadian engineers, technicians and manufacturing personnel and without the ongoing Canadian telecommunications capital spending our business would suffer tremendous economic distress.

The CRTC decision puts at risk significant capital investments in digital infrastructure by the major network service providers at a time when our economy needs these investments the most. Due to the completion of the 4G wireless network deployment, the capital spend related to the broadband deployments are critical to our future, putting numerous high-paying jobs at risk. The proposed legislation threatens to slow the pace or reduce the amount of network investment. We as a Canadian company cannot afford to have hundreds of millions of dollars of investment and spending on network equipment eliminated. Reducing the geographic reach of fibre network investments will exacerbate the digital divide as dozens of communities will not enjoy the significant economic, social and productivity benefits these networks are able to deliver.

Based on these factors we ask you to revoke CRTC 2015-32.

Please do not hesitate to contact me should you require any further information.

Yours Truly,

David Boroevich
Chief Marketing Officer