December 16, 2015

Clerk of the Privy Council and Secretary to the Cabinet
Langevin Block, 80 Wellington Street
Ottawa, Ontario
K1A 0A3


I am writing on behalf of QX LTD and its subsidiaries to support Bell Canada’s petition to the Government concerning the CRTC’s decision to begin regulating all-fibre broadband networks.

QX Ltd was launched more than a decade ago and has three divisions serving the telecommunications industry. Over the years, the company has continued to grow and expand its service offerings to meet ongoing demand. Today, QX Technology provides installation services for the country’s largest telecommunications providers in the provinces of BC, Alberta and Ontario, QX Splicing delivers splicing services across the province of Ontario supporting the deployment of the next generation network and Qx Locates is the premier underground utilities locating company in the province of Ontario providing utility locations and pre engineering surveys prior to utilities construction in the public right of way. QX employs over 300 hundred people both unionized, nonunion, management and sub-contractors many of which are small businesses.

We support Bell’s request to overturn the CRTC’s decision as it is likely to discourage investments in fibre networks across Canada. QX is highly dependent on these investments as our company is directly supported by the large telecommunications companies in Canada. Should these investments be slowed by regulations QX will be forced to reconsider its growth and hiring strategy and reduce its contractor requirement thus causing a ripple effect for those businesses. We also service rural communities which likely will be hardest hit and will continue to leave not only a technological void but an employment one as well as QX’s strategy has been to use local labour or local subcontractors to perform the work. At QX, we know the value that large infrastructure projects can provide, often for decades into the future. We also know that this value is created by large, sometimes risky, investments undertaken by private industry.
We therefore encourage the Government to support broadband network investments, and all the Canadian suppliers that play a role in building these networks, by reversing the CRTC’s decision.

Yours truly,

[Signature]

Dereck Okawa
Director Telecommunications
QX LTD

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